

# Alcatel-Lucent SASE Advancing Secure Connectivity with Versa Networks SASE

Seamless, Scalable, and Secure Network Solutions for the Digital Enterprise.





### Helping organizations address today's challenges

In a fast-evolving digital landscape, enterprises need secure, reliable, and cost-effective connectivity.

#### **Cost savings**

Enterprises can save up to 70% of WAN costs leveraging SD-WAN.

#### **Business Agility**

Speed is value. SD-WAN deployment takes as little as 8 to 48 hours.

### Advanced Security: SASE

Comprehensive security, visibility & control over traffic, users & IoT.

#### **Connections optimization**

50% of data traversing the enterprise WAN is coming from and goes to Cloud applications.

#### Improve Cloud app performance

40x improved performance for Cloud and SaaS applications.



#### Recognized as Leader in the Gartner Magic Quadrant

#### **Security Service Edge**

Zero Trust Network Access (ZTNA)
Cloud Access Security Broker (CASB)
Secure Web Gateway (SWG)
Firewall as a Service (FWaaS)
Data Loss Prevention (DLP)
Remote Browser Isolation (RBI)
Advanced Threat Protection (ATP)

#### **Secure SD-WAN**

SD-WAN Routing NGFW In-Line CASB & DLP ZTNA on-premises Sites, Users, Devices

#### **Unified SASE**

SASE-as-a-Service Private SASE Sovereign SASE

#### **AI Ops**

Identity Broker
Digital Experience Monitoring (DEM)
User Entity Behavior Analytics (UEBA)
Software Defined Adaptive Micro-segmentation
Co-Pilot

#### **Improve Cloud performance**

NGFW
IoT /OT Security
IPS/IDS
Advanced Threat Protection (ATP)
GenAI Firewall

### **Transforming Enterprise Connectivity & Security**

Future-Ready SASE Solutions for Secure, Scalable, and Agile Networking



Integrated Zero Trust Architecture (ZTNA), advanced firewalls, and AIdriven threat prevention enable full protection for branch offices, remote workers, and cloud applications.



# Seamless Cloud & Multi-Site Connectivity

Smart traffic steering, direct SaaS access, and automated application routing optimize performance and reduce latency for Microsoft 365, Salesforce, and other business-critical applications.



# Simplified & Scalable Network Operations

With centralized orchestration, policy-based automation, and flexible deployment options, IT teams can reduce complexity, improve agility, and lower operational costs.

In today's digital-first world, businesses need **flexible**, **secure**, **and high-performance networks** to **support hybrid work**, **cloud adoption**, **and evolving security threats**. The Alcatel-Lucent Enterprise (ALE) & Versa Networks partnership delivers **SASE and secure connectivity** solutions tailored for any business requirements.

## **Comprehensive Networking and Security in One Solution**



- Integrated Next-Generation Firewall with Unified Threat Management
- Sophisticated **analytics** and single-pane-of-glass visibility
- Open APIs for customization and advanced security analytics
- Easily fits into existing network architectures
- Integrates routing and SD-WAN with security functions
- Genuine multi-tenancy support for scalable deployments
- Available as DIY, Managed Service, or Co-Managed
- Management works in cloud shared (dedicated, AWS, etc.), private, or on-prem environments
- The CPE (customer premises equipment) could be cloud, public, private (in VM environment, for example) or on-prem

#### **Robust Features**

Designed to manage complex networks and ensure business continuity.

#### **Highly Customizable**

Tailored options for policies, security, and deployment to meet diverse needs.

#### **Enterprise-Ready**

Ideal for organizations needing top-tier performance and flexibility.



Versa Secure SD-WAN **simplifies and secures enterprise connectivity** to multiple cloud services by integrating advanced networking and security features like SD-WAN, firewall, malware protection, and micro-segmentation into a single platform.

It optimizes direct cloud access, intelligently routes application traffic, and provides built-in security validated by third-party standards. Versa's multi-tenant, cloud-native solution enables enterprises to efficiently scale and manage secure, high-performance multi-cloud connectivity tailored to diverse business needs.



### **Unlock Next-Level Networking:** Secure, Seamless & Future-Ready

Struggling with network performance issues, cloud adoption roadblocks, or security gaps?

Your business deserves a smarter, more secure, and more efficient solution.

Whether you're in healthcare, education, transportatio, energy & utilities, hospitality or industry, we help you stay connected and protected with cutting-edge networking solutions tailored to your industry's unique needs.

If you're managing **hybrid workforces**, **multi-branch** networks, or migrating to cloud applications like Office 365 or Salesforce, ALE provide the security and performance your business demands.

Plus, our zero trust (ZTNA) approach replaces outdated VPNs, ensuring secure remote access and ultimate peace of mind.

Don't settle for outdated, complex, or vulnerable networks.

Take control with a solution that consolidates networking and security into one powerful platform. Let's transform your IT infrastructure: boost efficiency, fortify security, and simplify management.

#### Ready to evolve?

Talk to us today and experience the future of networking.

# infustry focus













