



# Network as a Service by Alcatel-Lucent Enterprise

Build your network infrastructure as a service

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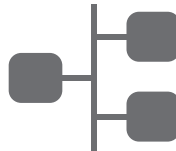
In our fast-moving digital world, **enterprises need flexibility and scalability** more than ever, to achieve their business objectives. To address this need Alcatel-Lucent Enterprise is offering an innovative network solution **subscription model**.

[Network as a Service](#) by Alcatel-Lucent Enterprise is a **new way for businesses to purchase network infrastructure** — hardware, licenses, applications, and management tools — with agile life cycle services through subscriptions rather than perpetual contracts.

## Consider Network as a Service if you are:



Deploying  
new sites

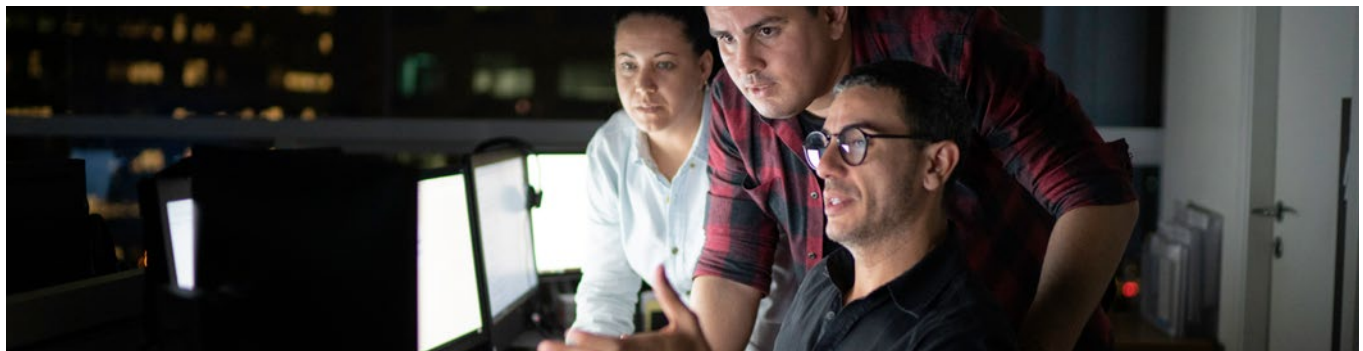


Refreshing your network  
infrastructure



Looking to outsource day-to-day  
network management

## The latest network technology and solutions with maximum agility, scalability, and flexibility



### Reduce time to benefit

Get access to the latest ALE hardware, software features, and value added services **faster and on the fly**. Simplify and accelerate service deployment and enhance your network when your business needs it.

New releases, upgrades, and features are automatically available to your network, which simplifies IT operations and reduces workload.

### Maximum agility and scalability

Are your business needs evolving? **Scale your network infrastructure up or down**, on the run, to meet current digital requirements.

License fees are automatically adjusted and integrated with a **single invoice for maximum simplicity and agility**.

### Predictable costs for your network infrastructure

Replace high upfront investments with **flat, predictable monthly, quarterly or yearly fees**.

Move your IT investment to operating expenses (OpEx) and free up capital.

### Free up IT Staff with improved network operations

**IT teams save time**, enabling them to focus on core business activities.

**Manage and monitor the entire network infrastructure as a Service** by adding Alcatel-Lucent OmniVista® Cirrus to your subscription.

### All-inclusive Support Offer

Hardware, software and Hotline support are natively included in your subscription. **No hidden costs.**





# A modular offer to meet your business needs

**OmniVista Cirrus**  
WLAN and LAN Management  
as a Service



↓ **Software license for Access Point**  
as a Service

↓ **Software license for Switch**  
as a Service



**Alcatel-Lucent OmniAccess®**  
WLAN hardware appliances



**Alcatel-Lucent OmniSwitch®**  
LAN hardware appliances

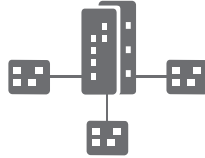
# Move your traditional network infrastructure to a business as a Service model

Deliver ALE Digital Age Network solutions through a subscription model, for your OmniSwitch and OmniAccess Stellar access points.



## Connectivity as a Service

Access and Core Switches, Wi-Fi Access Points, as a Service. Ideal for campus, branch and data center connectivity.



## Management as a Service

Network Management and Analytics, as a Service, for full management and visibility of network health, threat protection and greater management of device inventory.



## Support Services included

Supported by ALE experts round the clock: rapid issue resolution time, advanced hardware replacement, access to latest updates and upgrades for enhanced security and software compliance.



**Align budget, network services, and operations with your business' data and usage**

## Operational simplicity

- Improved network operations
- Fastest access to the latest network technology
- Compatible with standard OmniSwitch, OmniAccess Stellar access points and OmniVista systems

## Business efficiency

- Reduce initial investment
- Predictable flat monthly, quarterly or yearly costs

## Maximum agility and scalability

- Scale your infrastructure up or down
- Refresh aging hardware without impacting your budget

