Newman University
Revolutionizing Educational Technology via the future of communication.

"The Alcatel equipment has been very consistent. Anytime I go looking for a feature, it's there… and it works! The backstage equipment has to function correctly, or the front of house show does not go on. And (with the ALE gear) everything is always working in the background."

Icer Vaughan, Chief Information Officer

Newman University is a private, Catholic liberal arts college, located in Wichita, Kansas, that strives to equip their students with the knowledge and skills to make a difference in society. Newman University offers undergraduate, graduate and doctoral programs, with their Master of Business Administration program being highly acclaimed. The University accommodates around 2500 students.

CHALLENGES

Newman University struggled with implementing the technological learning expectations of the students and staff caused by a juggle between operational costs and technological investments.

ACTION

Newman University has been using Alcatel-Lucent Enterprise products since the late 1990s. Along with business partner, **Dice Communications**, Newman continues to find ALE as a solid performer with a strong value. Newman has been satisfied with the additional support from Dice and ALE sales engineers providing support through the years. The two companies are a large reason Newman continues to partner with ALE for their network needs. Now in 2021, as Newman University grows adding a doctoral program and additional users, the University is more up to date than ever in their switch technology, communication ease, and network management. Implementation of cloud-based solutions Rainbow™ collaboration tool and OmniVista® Cirrus network management enabled a high amount of product satisfaction between Newman University and Alcatel-Lucent Enterprise. Additionally, the ALE standards-based, easy-to-use management interface enables Newman to segment the network for greater security and control.

PRODUCTS AND SOLUTIONS

Alcatel-Lucent 8000 Series Phones
Alcatel-Lucent Rainbow™
Alcatel-Lucent OmniSwitch® 6900 Stackable LAN Switch
Alcatel-Lucent Omniswitch® 6450 Series
Alcatel-Lucent OmniSwitch® 6360 Series
Alcatel-Lucent OmniSwitch® 6560 Series
Alcatel-Lucent OmniVista® Cirrus Cloud

RESULTS

Technical Benefits

- Managerial positions are equipped with Rainbow for **collaboration and communication convenience**
- ALE's 8000 Series Phones are found in almost every faculty, staff and administration area for telecommunication ubiquity
- Variety of models offered allows for ease of replacement when equipment becomes dated
- **Standards-based**, easy-to-use GUI, command line, and device identification feature in OmniVista Cirrus management, allows Newman to segment the network for greater **security and control**

Financial Benefits

- OmniSwitch solutions demonstrated **value** that stood out **over competitors**
- OmniVista Cirrus Cloud is a proven valuable tool for network management with impressive features that streamline operations

User Experience Benefits

- Rainbow provided mobile telephone capability without staff having to share their direct phone numbers
- OmniVista Cirrus Cloud provides IT staff easy single view, while delivering on desired expectations

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Customer Story

MARKET: EDUCATION	COUNTRY: USA	COMPANY:
DEAL IMPLEMENTED: APRIL 2021	NUMBER OF USERS: 2500	NEWMAN UNIVERSITY